



NAPA
92%
 401(k) LIFETIME RUN

PERSONALIZED ADVICE GETS RESULTS
 92% of participants who attended one-on-one meetings agreed to take a positive action (like saving more).



ADVISORS HELP YOU MAXIMIZE CONTRIBUTIONS TO YOUR RETIREMENT PLAN
 Participants that use an advisor save **25% more annually** than those who don't.



RETIREMENT PLAN ADVISORS HELP YOU GO THE DISTANCE



ADVISORS GIVE PROFESSIONAL ADVICE
 Participants are almost **2 times** more confident when making investment decisions if they have help from an advisor.



ADVISORS HELP KEEP YOU ON TRACK FOR RETIREMENT
 Participants who use an advisor are **2 times** more likely to say they are on track to meet their retirement goals.

NAPA
2 TIMES

Sources:
 ING, Advisor Value (Sep. 2012) <http://bit.ly/AdvisorValue>
 Schwab, 401(k) Participant Survey (Aug. 2013) <http://bit.ly/1dw0llS>

Principal Financial Group, Face-to-Face Education Drives Better Retirement Savings Behavior (Jul. 2012) <http://bit.ly/1f4KqYE>